



Department for  
Business & Trade



Polish Investment  
& Trade Agency  
PFR Group



Chancellery of the Prime Minister  
Republic of Poland  
Council for Cooperation with Ukraine

HONORARY PATRONAGE  
PAWEŁ KOWAL

# UK-Poland Webinar on Ukraine's Recovery and Reconstruction

18 February 2025



# Rodney Berkeley CBE

## **Director**

Construction, Infrastructure and Energy

Department for Business and Trade

UK Government



POLSKI ZWIĄZEK  
PRACODAWCÓW BUDOWNICTWA

Polish Federation of Construction Employers (PZPB)

Tomasz Szuba – doradca PZPB, prezes zarządu TINES Rail S.A.



**POLSKI ZWIĄZEK  
PRACODAWCÓW BUDOWNICTWA**

## About us

PZPB brings together over 150 biggest companies operating in the construction market and related industries

Together with collective members – PZPB represents over 500 companies

Members of PZPB are responsible for approximately 70% of infrastructure investments carried out in Poland, making this organization one of the most important in the construction market.

They employ tens of thousands of workers, which demonstrates their significant impact on the labor market..

PZPB is a key player among organizations both in the construction market and in the context of the overall economic development.

# PZPB

- A nationwide organization of infrastructure and construction companies that...
- Together, they generate almost 100 PLN billion in the value of construction and assembly production in Poland and employ more than 65,000 workers
- PZPB's member companies include most part of 15 largest companies involved in the comprehensive implementation of investments
- PZPB's members also include real estate developers, specialized design companies, manufacturers of construction products, machinery and equipment, suppliers of modern technologies and others related to the construction and infrastructure industry
- as the largest organization of employers in the construction sector, the PZPB actively participates in consultations of legal acts regulating economic activity in the areas of infrastructure and construction, on behalf of members make demands and intervene in state bodies and administrative offices



# PZPB - export



A2 Motorway (Wielkopolska, Poland)



Domaniewska Office Hub (Warsaw, Poland)

**50**  
export markets



National Stadium (Warsaw, Poland)



Subway (Almaty, Kazakhstan)



Power Station Turów (Bogatynia, Poland)

**37**  
companies



Power Station Rybnik (Rybnik, Poland)



Anco Towers (Turnhout, Belgium)



Piaszow treatment plant (Cracow, Poland)



Power Plant Dolina Odra (Nowe Czarnowo, Poland)



Dobrzyce Bypass (Dobrzyce, Poland)

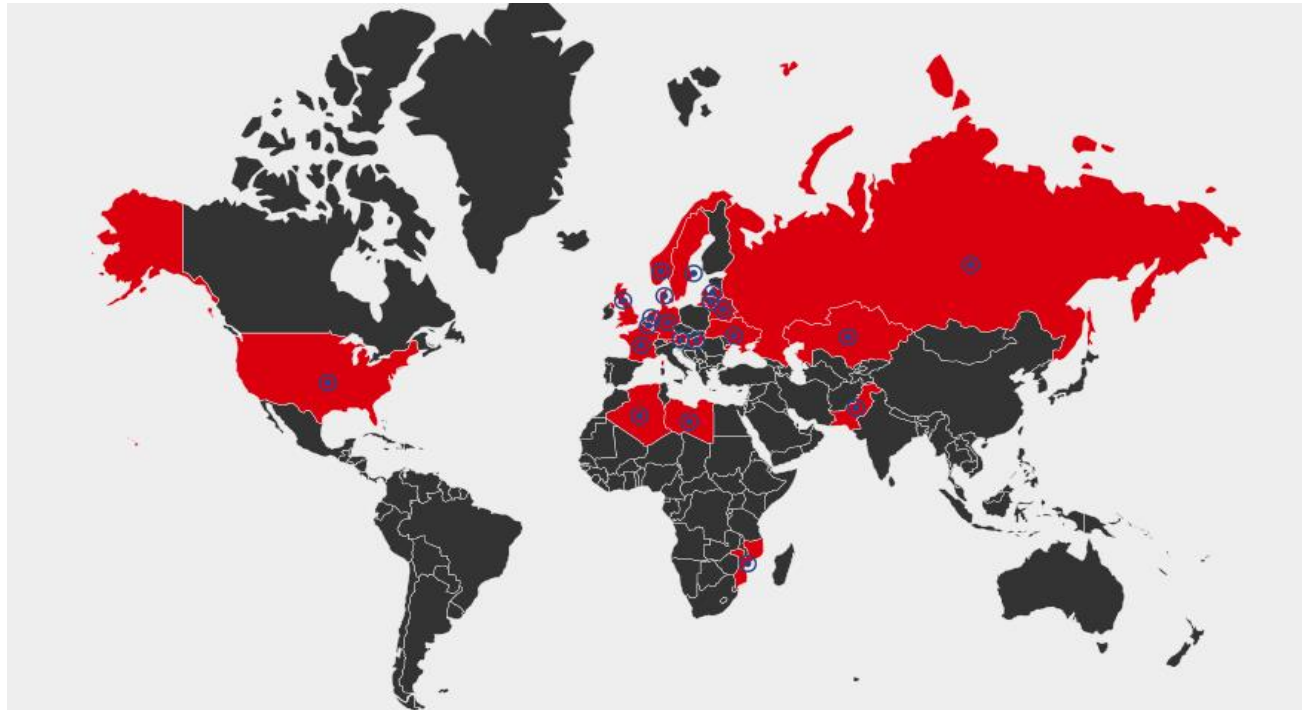


Barrage on Visula River (Wloclawek, Poland)

**65 000**  
employees in Poland

# Experience

## Sectors in which the PZPB companies perform construction of buildings and infrastructure



- Public buildings
- Military facilities
- Private objects
- Industrial objects
- Specialized facilities
- Environmental facilities
- Communication infrastructure
- Hydro-technical facilities
- Energy facilities
- Other objects

## PZPB - Selected members

**budimex**

**ERBUD**  
GROUP

 **aldesa**

 **UNIBEP**

 **Polimex  
Mostostal**  
GRUPA KAPITAŁOWA

 POLISH  
CLUSTER  
OF CONSTRUCTION  
EXPORTERS

**PORR**

 **HOCHTIEF**

**STRABAG**

 **Sika**<sup>®</sup>  
 **doka**

**SKANSKA**

 **COLAS**

**HÜNNEBECK** 

 **NDI**

 **warbud**

**Bergerat  
Monnoyeur** 

 **ULMA**



# PZPB – Cluster of Construction Exporters



TINES



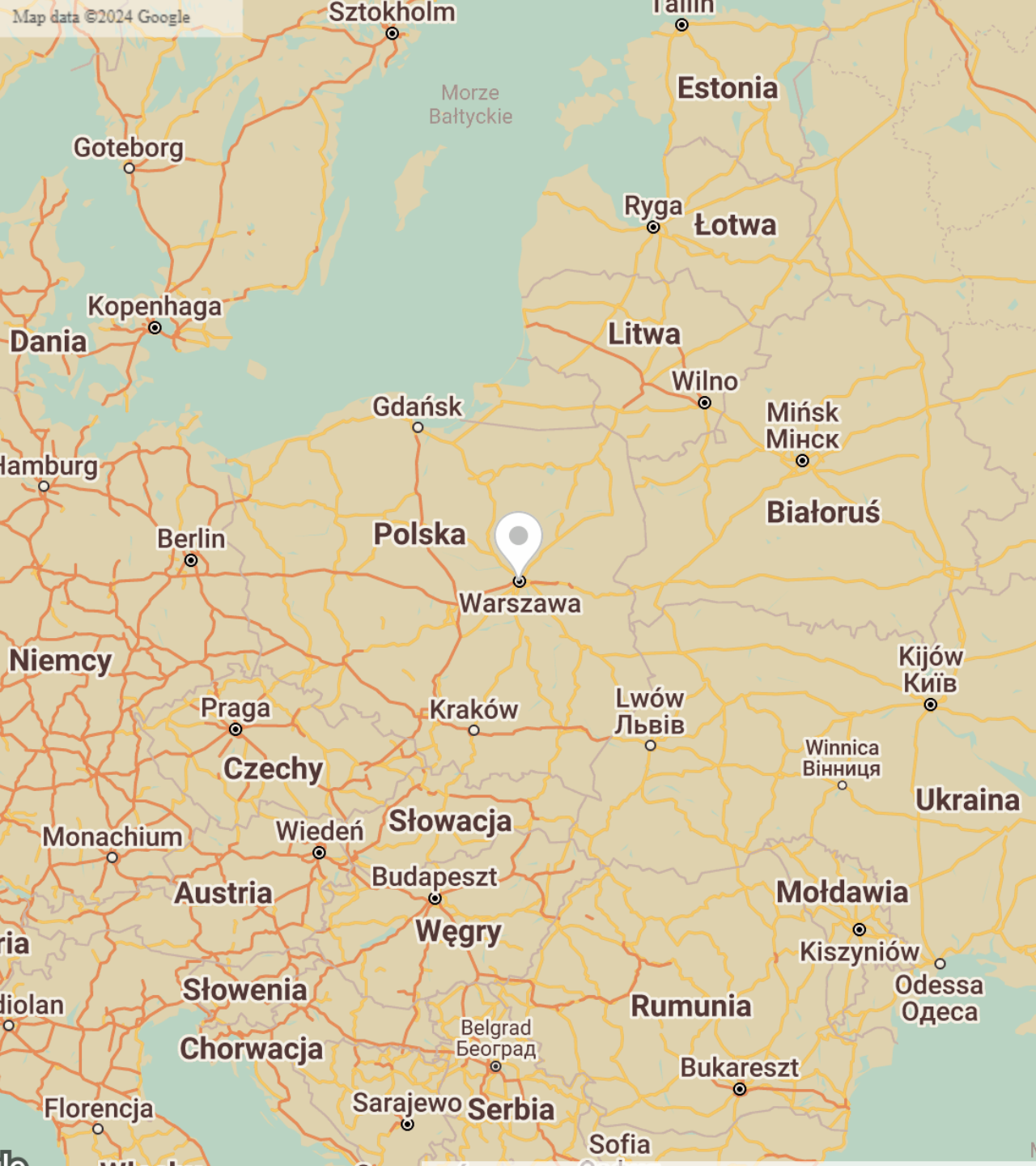
UNEX CONSTRUCTION SP. Z O.O.



D E S I G N  
L A B  
G R O U P

Politechnika  
Warszawska

Politechnika  
Białostocka



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<https://www.linkedin.com/company/polskizwiazekpracodawcowbudownictwa-/?viewAsMember=true>

Poland, Warsaw, 137 A Jutrzenki Str., 02-231 Warsaw

# Introduction

The reconstruction of Ukraine is a key economic and social project aimed at restoring the country's stability

Main objectives: infrastructure reconstruction, improving citizens' living conditions, and attracting foreign investments.

Challenges: massive war destruction, the need for substantial financial resources, and technological modernization.



# War Consequences and Investment Needs

- The greatest destruction was recorded in the transport, energy, and construction sectors.
- Over 26,000 km of roads were damaged.
- 260,000 vehicles and 500 large and medium-sized industrial enterprises were destroyed or damaged.
- An urgent need for reconstruction to restore economic stability and improve citizens' living conditions.



# Transport Infrastructure

- Comprehensive modernization and reconstruction of roads and bridges.
- Development of railway transport: new lines, electrification, and the high-speed railway project (Kyiv–Warsaw).
- Reconstruction of airports, cargo terminals, and maritime infrastructure.



# Energy Sector

- Reconstruction of damaged thermal power plants and power plants
- Modernization of transmission networks, implementation of smart energy management systems.
- Development of renewable energy sources: construction of wind and solar farms.
- Construction of new hydroelectric power plants, energy storage facilities, and hydrogen production technology development.
- Planned investments under the "Energy Independence and Green Deal" program amount to **130 billion dollars**.

# Residential Construction



- Construction of modern housing estates using prefabrication and energy-efficient materials.
- Renovation of existing buildings through the modernization of installations and improvement of thermal insulation.
- The planned budget for residential construction reconstruction ranges from 150 to 250 billion dollars.

# Social Infrastructure

- Over 4,000 educational institutions, 1,554 medical facilities, and 3,921 cultural objects were destroyed.
- Construction of new educational institutions, hospitals, and kindergartens.
- Renovation of libraries, cultural centers, and sports facilities.
- Modernization of water and sewage infrastructure, construction of modern wastewater treatment plants and water supply networks.





# Summary



- The reconstruction of Ukraine represents a huge opportunity for modernization and long-term development.
- International cooperation and the engagement of foreign investors are of key importance.
- Implementing modern technologies and sustainable solutions will ensure a stable future for the country.



# Cairnhill

*Specialist Engineering Services  
Company*

*“Creating Solutions - Enabling  
Success”*

Power • Precision • Performance



# Project Timeline

- **Feb 2023** DBT Presentation on international nuclear projects
- **March 2023** Ukrainian Redevelopment Forum in London
- **May 2023** first call with Dogus
- **Sept 2023** Project budget agreed
- **July 2024** Contract Signed
- **December 2024** instruction to proceed with Vishgorod
- **Sept 2025** expected project completion



Regent Street  
Leeds

# Our Kyiv Bridges

- Part of three bridges to be reconstructed
- All bridges destroyed by the Ukrainians to stop the Russian advance
- Vishgorod & Makarov Bridges
- Very similar to UK bridge projects less the material grade
- Funded by UKEF with a requirement for UK content – us!



Vishgorod  
Bridge



Makarov  
Bridge



# What have we learned

- **Time** – it has taken a very long time due to client
- **Commercial** – still a Soviet system
- **Engineering** – very capable
- **Persistence** – see item 1
- **Determination** – see item 1



# The Future?

More Ukrainian Bridges?

Change UK Government policy!

Kremenchuk Bridge?

*An amazing opportunity for UK companies*







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# Finding the way in Rebuilding Ukraine

Together we stand

Warsaw, February 2025



## Who we are?

- Over 30 years supporting Polish companies in the expansion abroad
- 100% of shares held (directly and indirectly) by the State Treasury
- We are a part of Polish Development Fund
- The only institution in Poland authorized to provide export insurance backed by the State Treasury, i.e. KUKE is a Polish ECA (export credit agency)
- Global cooperation – member of the Berne Union since 1999, re-insurance and co-operation agreements with other ECAs
- We facilitate access to external financing, among others through our factoring company KUKE Finance
- Dedicated staff of more than 200 professionals working in Warsaw and five regional offices across Poland



## KUKE: 2 in 1

Insurance  
Company

Export Credit Agency

100% Polish capital



Rating the same as  
rating of the  
Republic of Poland:  
Moody's: A2  
S&P: A -



## Diversity of industries and places around the world



**201**

foreign markets covered in 2023





**We work closely with export  
credit agencies and banks  
from across the globe.**



# KUKE approach

## What do we do

1

### » TRADE CREDIT

We insure and finance the trade of Polish companies to 201 different countries.

2

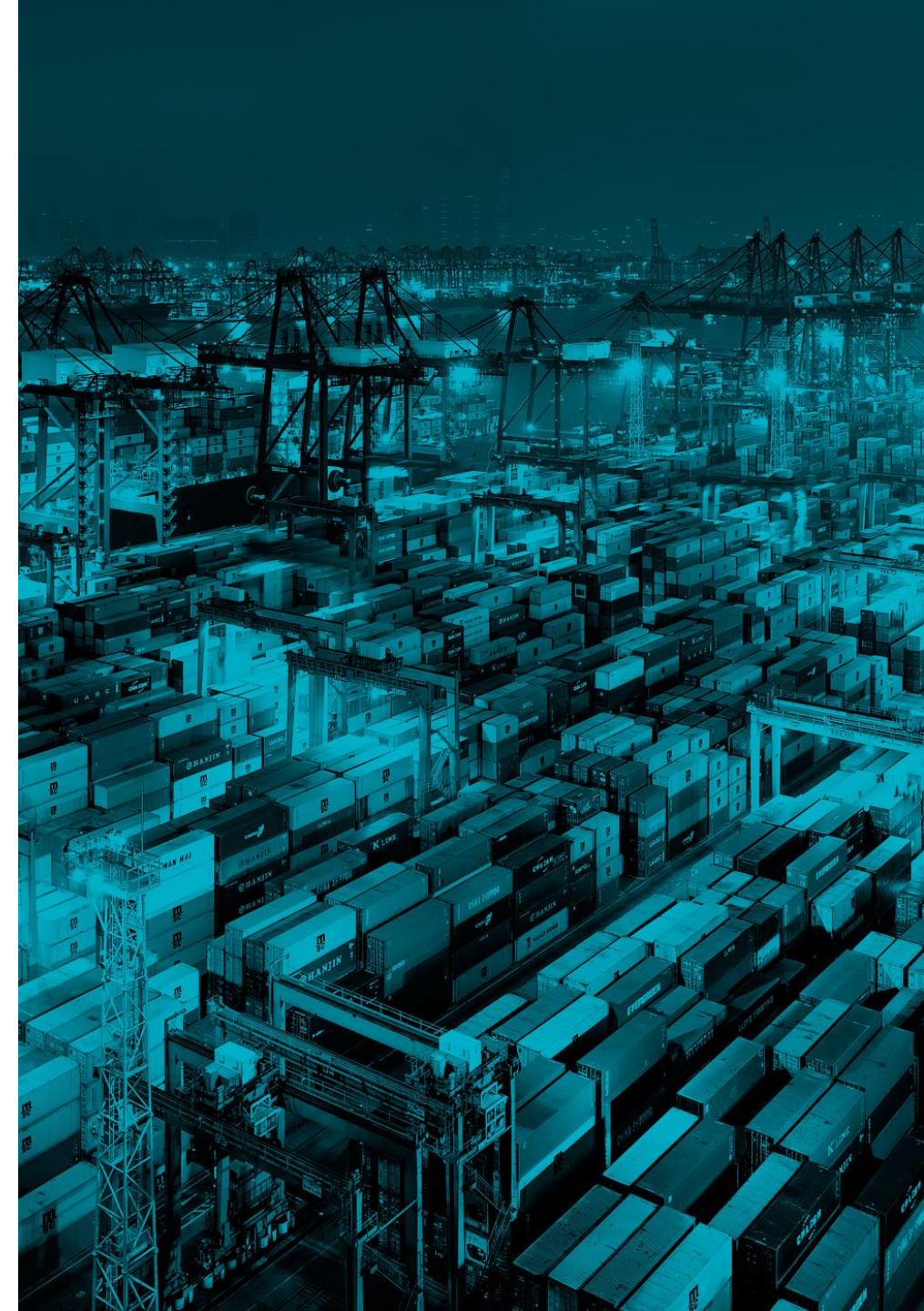
### » BONDING

We provide bonds so Polish companies can perform projects around the world.

3

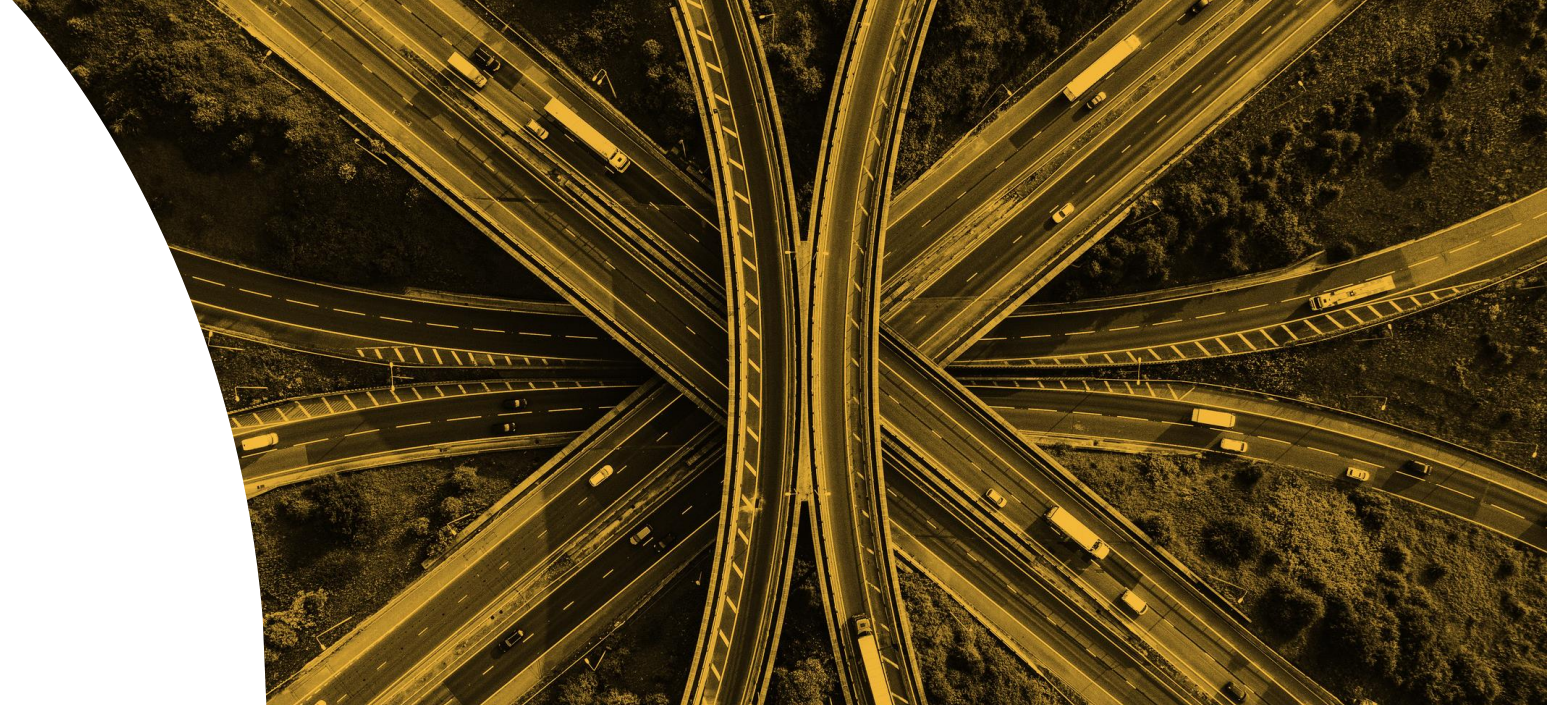
### » FINANCING

We finance investment projects in Poland and outside that help to boost Polish export.





# Rebuilding Ukraine



# Rebuild Ukraine by KUKE



## I PILLAR

### Safe trade

TRADE

The insurance protects a Polish company against loss caused by non-payment for goods delivered or services provided and covers a wide range of risks; the pillar also includes: reinsurance of transportation and LCs coverage.

## II PILLAR

### Investments support

100%!

INVESTMENT

Support for entrepreneurs in securing financing for investments carried out both in Poland for the purposes of export to Ukraine and not only, as well as those that will be implemented in Ukraine itself (in particular greenfield, brownfield, as well as M&As).

## III PILLAR

### Growth enhancement

100%!

DEVELOPMENT

Securing financing for investment projects carried out by Polish or foreign\* entrepreneurs for investors from Ukraine (private and state) as well as for foreign ones.

\* among others in the Shop in Poland formula, based on deliveries of products from Poland



# Together we stand. Cooperation is the key

*KUKE. Finding possibilities!*

We are willing to:



take Ukrainian  
**SOVEREIGN & CORPORATE  
RISK**



do investment projects in  
Ukraine where the **INVESTORS**  
are from **FOREIGN** countries or  
**CONSTRUCTION** is done by  
**FOREIGN** or **UKRAINIAN**  
companies



cooperate with **FOREIGN,**  
**UKRAINIAN** and **POLISH**  
**BANKS**, different **EXPORT**  
**CREDIT AGENCIES**, **DFIs** and  
**MULTILATERALS**

# Green transformation guarantees

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# Financing the green transition

## New solution



**Green Transformation  
Guarantees**



**Guarantees  
for green investments**



**Payment  
Guarantees**

**10**

**bn PLN  
in 2024/2025**



# Financing the green transition

## Advantages



**KUKE is the only export credit agency in Europe  
to launch such a broad energy transformation support program**

**80%**

**GUARANTEES BACKED BY STATE  
TREASURY**

of the risk from the financing  
institution is taken over by the  
State Treasury

**20+**

**YEARS**

is the maximum financing period  
for investment projects

**5x**

**LEVER**

chance to generate five times  
more funds within the banking  
system

**10+**

**MILLION PLN**

is the minimum value of project  
financing



# Shop in Poland: Idea & case studies



## Shop in Poland parties



Polish & UK  
companies in Poland

EPC Contractor

Investor

Bank

# Shop in Poland

Polish companies are taking part in the modernization of maternity wards in **62 hospitals** in the Republic of Côte d'Ivoire.

The Polish share of the international project worth **EUR 159 million** is covered by KUKE.



.....

The Polish participation in the third phase of the construction and equipment of the **University of Namibe**, Moçâmedes, is worth almost **90 milion USD**.





## How to safely grow with KUKE

1. Investment loan guarantees in Poland and abroad
2. Working capital guarantees
3. Credit insurance in Poland and abroad
4. Insurance of short & long-term export contracts
5. Direct investment insurance (M&As)
6. Contract guarantees
7. Buyer's Credit    **Shop in Poland**



Once you set up your  
business in Poland,  
you can take full  
advantage of all the  
financial solutions  
available to Polish  
companies.

# Thank you

[www.kuke.com.pl](http://www.kuke.com.pl)



*Let's keep in touch!*

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