



Department for
Business & Trade



Polish Investment
& Trade Agency
PFR Group



Chancellery of the Prime Minister
Republic of Poland
Council for Cooperation with Ukraine

HONORARY PATRONAGE
PAWEŁ KOWAL

UK-Poland Webinar on Ukraine's Recovery and Reconstruction

18 February 2025



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Director

Construction, Infrastructure and Energy

Department for Business and Trade

UK Government



POLSKI ZWIĄZEK
PRACODAWCÓW BUDOWNICTWA

Polish Federation of Construction Employers (PZPB)

Tomasz Szuba – doradca PZPB, prezes zarządu TINES Rail S.A.



**POLSKI ZWIĄZEK
PRACODAWCÓW BUDOWNICTWA**

About us

PZPB brings together over 150 biggest companies operating in the construction market and related industries

Together with collective members – PZPB represents over 500 companies

Members of PZPB are responsible for approximately 70% of infrastructure investments carried out in Poland, making this organization one of the most important in the construction market.

They employ tens of thousands of workers, which demonstrates their significant impact on the labor market.

PZPB is a key player among organizations both in the construction market and in the context of the overall economic development.

PZPB

- A nationwide organization of infrastructure and construction companies that...
- Together, they generate almost **100 PLN billion** in the value of construction and assembly production in Poland and employ more than **65,000 workers**
- PZPB's member companies include **most part of 15 largest companies** involved in the comprehensive implementation of investments
- PZPB's members also include real estate developers, specialized design companies, manufacturers of construction products, machinery and equipment, suppliers of modern technologies and others related to the construction and infrastructure industry
- as the largest organization of employers in the construction sector, the PZPB actively participates in consultations of legal acts regulating economic activity in the areas of infrastructure and construction, on behalf of members make demands and intervene in state bodies and administrative offices

PZPB - export



A2 Motorway (Wielkopolska, Poland)



Domaniewska Office Hub (Warsaw, Poland)

50
export markets



National Stadium (Warsaw, Poland)



Subway (Almaty, Kazakhstan)



Power Station Turów (Bogatynia, Poland)

37
companies



Power Station Rybnik (Rybnik, Poland)



Anco Towers (Turnhout, Belgium)



Piszow treatment plant (Cracow, Poland)



Power Plant Dolina Odra (Nowe Czarnowo, Poland)



Dobrzyce Bypass (Dobrzyce, Poland)

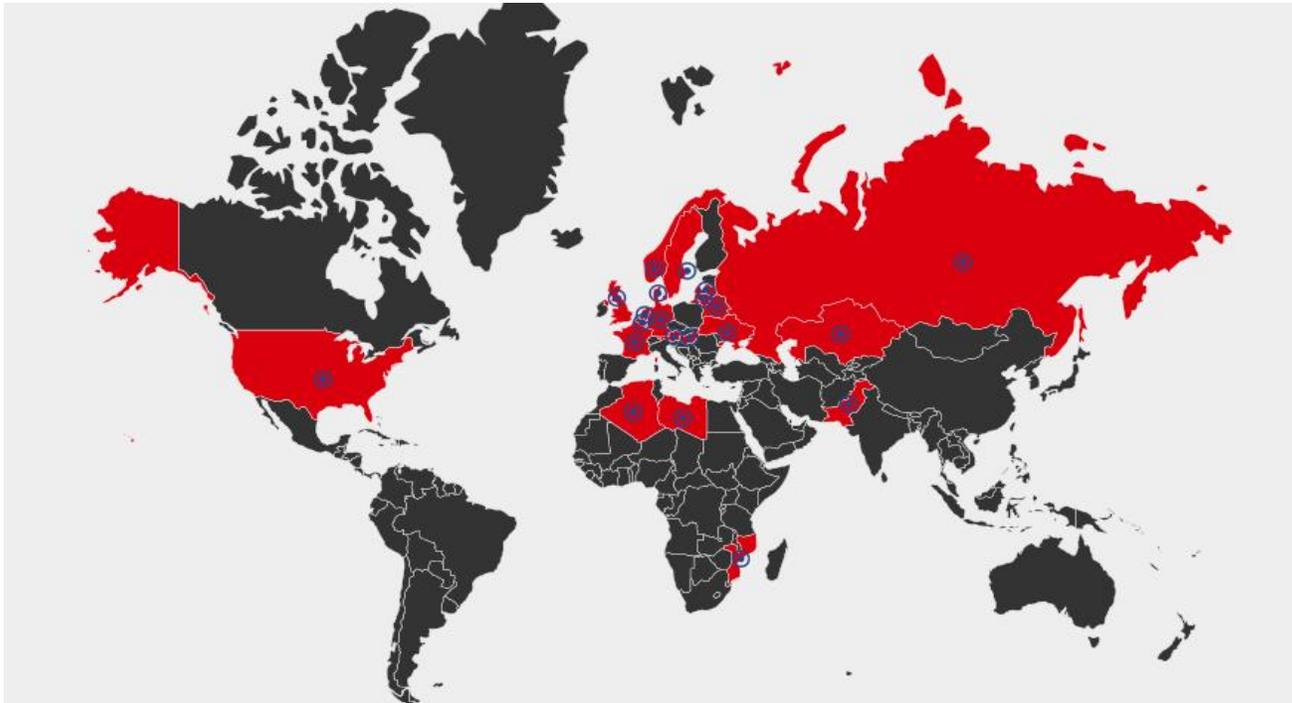


Barrage on Visula River (Wloclawek, Poland)

65 000
employees in Poland

Experience

Sectors in which the PZPB companies perform construction of buildings and infrastructure



- Public buildings
- Military facilities
- Private objects
- Industrial objects
- Specialized facilities
- Environmental facilities
- Communication infrastructure
- Hydro-technical facilities
- Energy facilities
- Other objects

PZPB - Selected members

budimex

ERBUD
GROUP

 **aldesa**

 **UNIBEP**

 **Polimex
Mostostal**
GRUPA KAPITAŁOWA

 POLISH
CLUSTER
OF CONSTRUCTION
EXPORTERS

PORR

 **HOCHTIEF**

STRABAG

 **Sika**[®]
 **doka**

SKANSKA

 **COLAS**

HÜNNEBECK 

 **NDI**

 **warbud**

 **Bergerat
Monnoyeur**  **CAT**[®]  **ULMA**

PZPB – Cluster of Construction Exporters



TINES



SGH

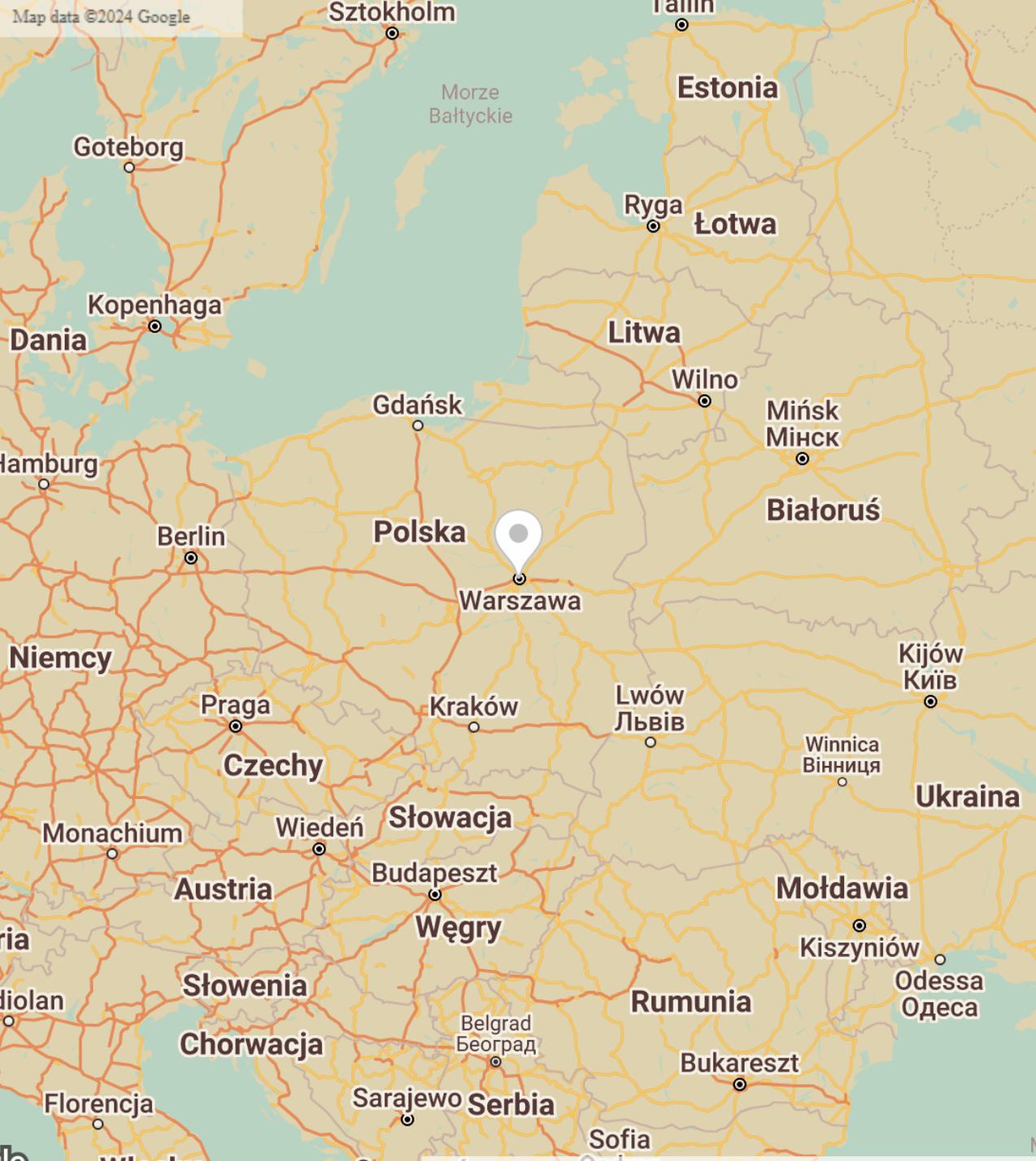


UNEX CONSTRUCTION SP. Z O.O.

D E S I G N
L A B
G R O U P

Politechnika
Warszawska

Politechnika
Białostocka



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Introduction

The reconstruction of Ukraine is a key economic and social project aimed at restoring the country's stability

Main objectives: infrastructure reconstruction, improving citizens' living conditions, and attracting foreign investments.

Challenges: massive war destruction, the need for substantial financial resources, and technological modernization.



War Consequences and Investment Needs

- The greatest destruction was recorded in the transport, energy, and construction sectors.
- Over 26,000 km of roads were damaged.
- 260,000 vehicles and 500 large and medium-sized industrial enterprises were destroyed or damaged.
- An urgent need for reconstruction to restore economic stability and improve citizens' living conditions.

Transport Infrastructure

- Comprehensive modernization and reconstruction of roads and bridges.
- Development of railway transport: new lines, electrification, and the high-speed railway project (Kyiv–Warsaw).
- Reconstruction of airports, cargo terminals, and maritime infrastructure.



Energy Sector

- Reconstruction of damaged thermal power plants and power plants
- Modernization of transmission networks, implementation of smart energy management systems.
- Development of renewable energy sources: construction of wind and solar farms.
- Construction of new hydroelectric power plants, energy storage facilities, and hydrogen production technology development.
- Planned investments under the "Energy Independence and Green Deal" program amount to **130 billion dollars**.

Residential Construction



- Construction of modern housing estates using prefabrication and energy-efficient materials.
- Renovation of existing buildings through the modernization of installations and improvement of thermal insulation.
- The planned budget for residential construction reconstruction ranges from 150 to 250 billion dollars.

Social Infrastructure

- Over 4,000 educational institutions, 1,554 medical facilities, and 3,921 cultural objects were destroyed.
- Construction of new educational institutions, hospitals, and kindergartens.
- Renovation of libraries, cultural centers, and sports facilities.
- Modernization of water and sewage infrastructure, construction of modern wastewater treatment plants and water supply networks.



Summary



- The reconstruction of Ukraine represents a huge opportunity for modernization and long-term development.
- International cooperation and the engagement of foreign investors are of key importance.
- Implementing modern technologies and sustainable solutions will ensure a stable future for the country.



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Cairnhill

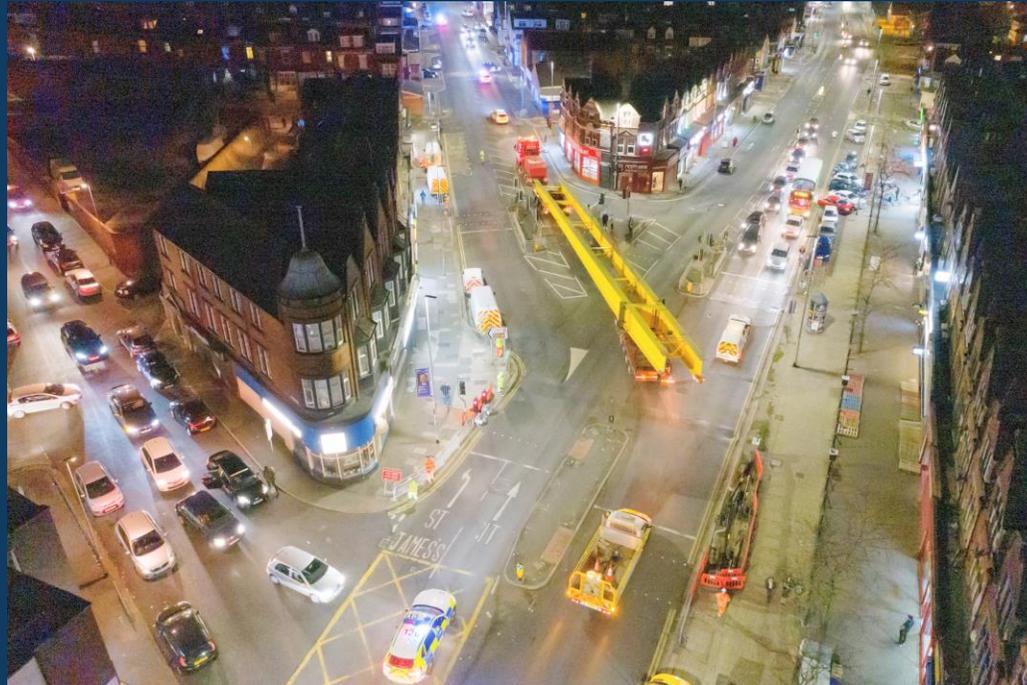
*Specialist Engineering Services
Company*

*“Creating Solutions - Enabling
Success”*

Power • Precision • Performance

Project Timeline

- **Feb 2023** DBT Presentation on international nuclear projects
- **March 2023** Ukrainian Redevelopment Forum in London
- **May 2023** first call with Dogus
- **Sept 2023** Project budget agreed
- **July 2024** Contract Signed
- **December 2024** instruction to proceed with Vishgorod
- **Sept 2025** expected project completion



Regent Street
Leeds

Our Kyiv Bridges

- Part of three bridges to be reconstructed
- All bridges destroyed by the Ukrainians to stop the Russian advance
- Vishgorod & Makarov Bridges
- Very similar to UK bridge projects less the material grade
- Funded by UKEF with a requirement for UK content – us!



Vishgorod
Bridge



Makarov
Bridge

What have we learned

- **Time** – it has taken a very long time due to client
- **Commercial** – still a Soviet system
- **Engineering** – very capable
- **Persistence** – see item 1
- **Determination** – see item 1



The Future?

More Ukrainian Bridges?

Change UK Government policy!

Kremenchuk Bridge?

An amazing opportunity for UK companies





CAIRNHILL

The Cairnhill logo features a stylized, golden flame or wing-like graphic above the word "CAIRNHILL" in a white, serif font.

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Department for
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Finding the way in Rebuilding Ukraine

Together we stand

Warsaw, February 2025



Who we are?

- Over 30 years supporting Polish companies in the expansion abroad
- 100% of shares held (directly and indirectly) by the State Treasury
- We are a part of Polish Development Fund
- The only institution in Poland authorized to provide export insurance backed by the State Treasury, i.e. KUKE is a Polish ECA (export credit agency)
- Global cooperation – member of the Berne Union since 1999, re-insurance and co-operation agreements with other ECAs
- We facilitate access to external financing, among others through our factoring company KUKE Finance
- Dedicated staff of more than 200 professionals working in Warsaw and five regional offices across Poland



KUKE: 2 in 1

Insurance
Company



Export Credit Agency



100% Polish capital



Rating the same as
rating of the
Republic of Poland:
Moody's: A2
S&P: A -



Diversity of industries and places around the world



201

foreign markets covered in 2023



We work closely with export credit agencies and banks from across the globe.



KUKE approach

What do we do

1

» TRADE CREDIT

We insure and finance the trade of Polish companies to 201 different countries.

2

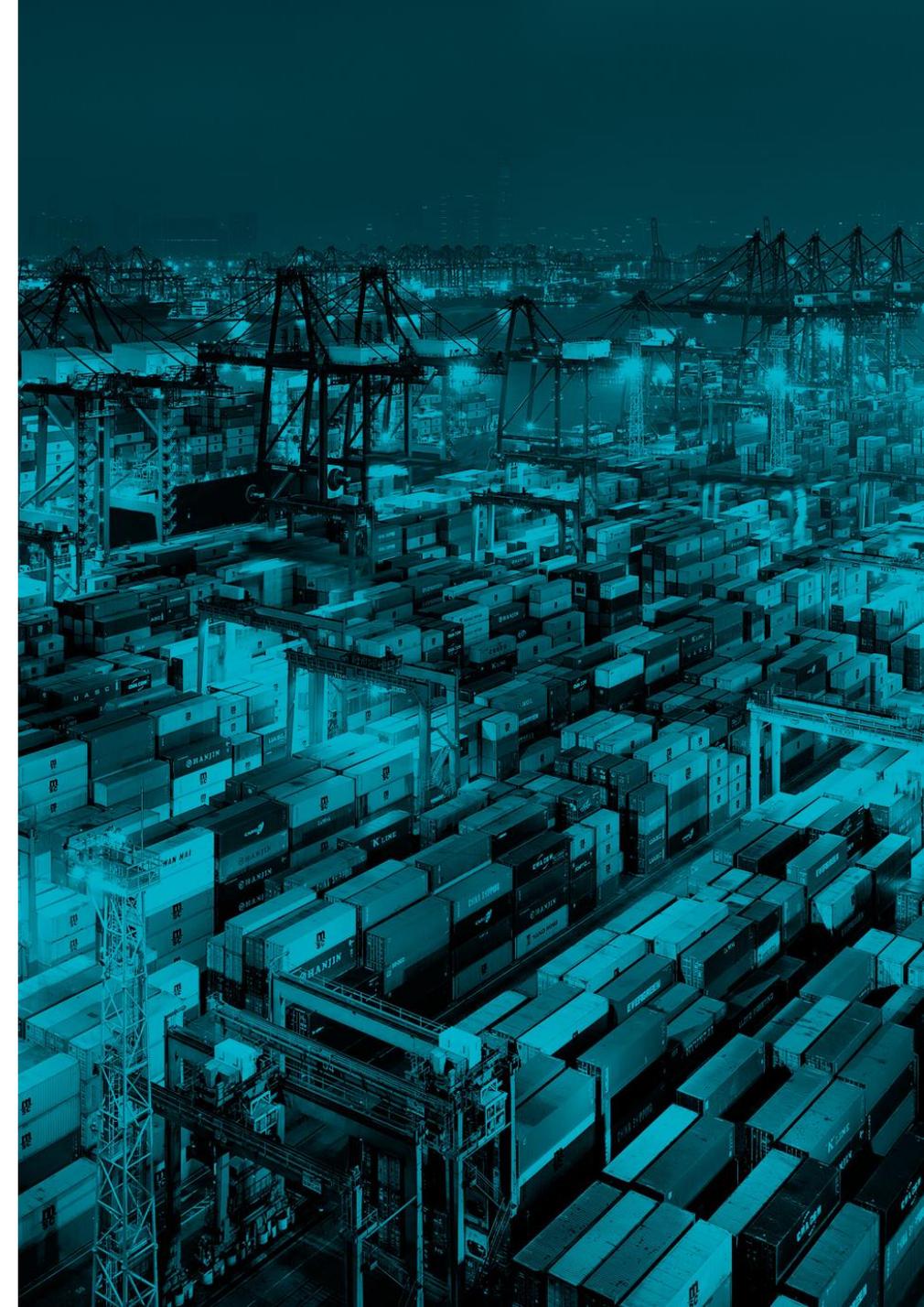
» BONDING

We provide bonds so Polish companies can perform projects around the world.

3

» FINANCING

We finance investment projects in Poland and outside that help to boost Polish export.



Rebuilding Ukraine



Rebuild Ukraine by KUKE



I PILLAR

Safe trade

TRADE

The insurance protects a Polish company against loss caused by non-payment for goods delivered or services provided and covers a wide range of risks; the pillar also includes: reinsurance of transportation and LCs coverage.

II PILLAR

Investments support

INVESTMENT

Support for entrepreneurs in securing financing for investments carried out both in Poland for the purposes of export to Ukraine and not only, as well as those that will be implemented in Ukraine itself (in particular greenfield, brownfield, as well as M&As).

III PILLAR

Growth enhancement

DEVELOPMENT

Securing financing for investment projects carried out by Polish or foreign* entrepreneurs for investors from Ukraine (private and state) as well as for foreign ones.

* among others in the Shop in Poland formula, based on deliveries of products from Poland

Together we stand. Cooperaton is the key

KUKE. Finding possibilities!

We are willing to:



take Ukrainian

**SOVEREIGN & CORPORATE
RISK**



do investment projects in
Ukraine where the **INVESTORS**
are from **FOREIGN** countries or
CONSTRUCTION is done by
FOREIGN or **UKRAINIAN**
companies



cooperate with **FOREIGN,**
UKRAINIAN and **POLISH**
BANKS, different **EXPORT**
CREDIT AGENCIES, DFIs and
MULTILATERALS

Green transformation guarantees



Financing the green transition

New solution



**Green Transformation
Guarantees**



**Guarantees
for green investments**



**Payment
Guarantees**

10

**bn PLN
in 2024/2025**



Financing the green transition

Advantages



KUKE is the only export credit agency in Europe to launch such a broad energy transformation support program

80%

GUARANTEES BACKED BY STATE TREASURY

of the risk from the financing institution is taken over by the State Treasury

20+

YEARS

is the maximum financing period for investment projects

5x

LEVER

chance to generate five times more funds within the banking system

10+

MILLION PLN

is the minimum value of project financing

Shop in Poland: Idea & case studies



Shop in Poland parties



Polish & UK
companies in Poland



Shop in Poland

Polish companies are taking part in the modernization of maternity wards in **62 hospitals** in the Republic of Côte d'Ivoire.

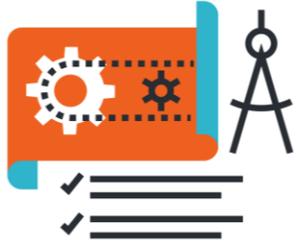
The Polish share of the international project worth **EUR 159 million** is covered by KUKE.



.....

The Polish participation in the third phase of the construction and equipment of the **University of Namibe, Moçâmedes**, is worth almost **90 milion USD**.





How to safely grow with KUKE

1. Investment loan guarantees in Poland and abroad
2. Working capital guarantees
3. Credit insurance in Poland and abroad
4. Insurance of short & long-term export contracts
5. Direct investment insurance (M&As)
6. Contract guarantees
7. Buyer's Credit **Shop in Poland**

Once you set up your business in Poland, you can take full advantage of all the financial solutions available to Polish companies.

Thank you

www.kuke.com.pl



Let's keep in touch!

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KUKE

PFR Group

Finding
solutions



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